Trademarks of PI Worldwide



Note - PI with the letter "I" that includes a circle in its center (as contained in the logo) is also a registered trademark on its own, with or without the use of the red circle.

Predictive Index®

PI Worldwide[®] Note - the [®] symbol is only used in conjunction with products/services, not when referring to the Company.

 $\mathbf{PI}^{\mathbb{R}}$

People Smart. Results Driven.®

PI Management WorkshopTM

Predictive Leadership Series[™] (PLS)

accessPITM

accessPIConnectTM

Customer-Focused Selling[™] (CFS)

Selling Skills Assessment Tool[™] (SSAT)

Influencing Skills Assessment Tool[™] (ISAT)

Influencing for ResultsTM (IFR)

Coaching for Sales Growth $^{^{TM}}$

Coaching to $Excellence^{^{TM}}$

 $\textit{desktop} \mathbf{PI}^{^{\mathrm{TM}}}$

 $\mathbf{PIcampus}^{^{\mathsf{TM}}}$

 $\textbf{Performance Requirement Options}^{^{\text{TM}}}\left(\textbf{PRO}\right)$

Action PITM

accessPI mobile™

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Not Trademarks:

SSAT, ISAT, CFS, PLS, and PRO acronyms are not trademarks, should never include an [®] or TM and should only be used in conjunction with the fully descriptive Selling Skills Assessment Tool TM, Influence Skills Assessment Tool TM, Customer-Focused Selling TM, Predictive Leadership Series TM, and Performance Requirement Options TM.

Worldwide Applicability:

PI Worldwide trademarks are generally applicable around the world; however there are specific requirements in some countries that require different handling. Please consult with the Legal Department if you have any questions.

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